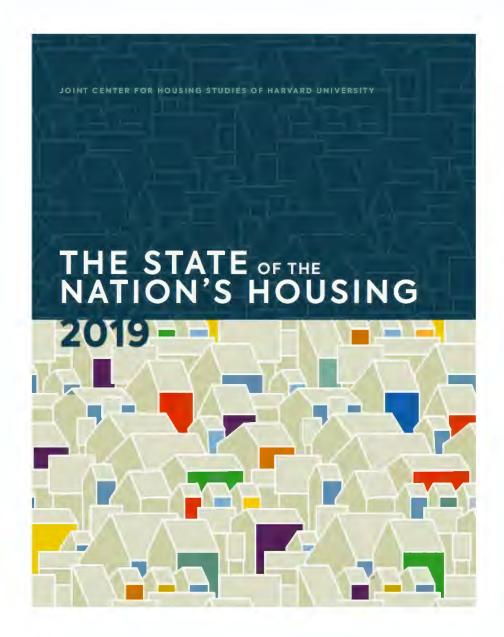




Key Themes Across the US

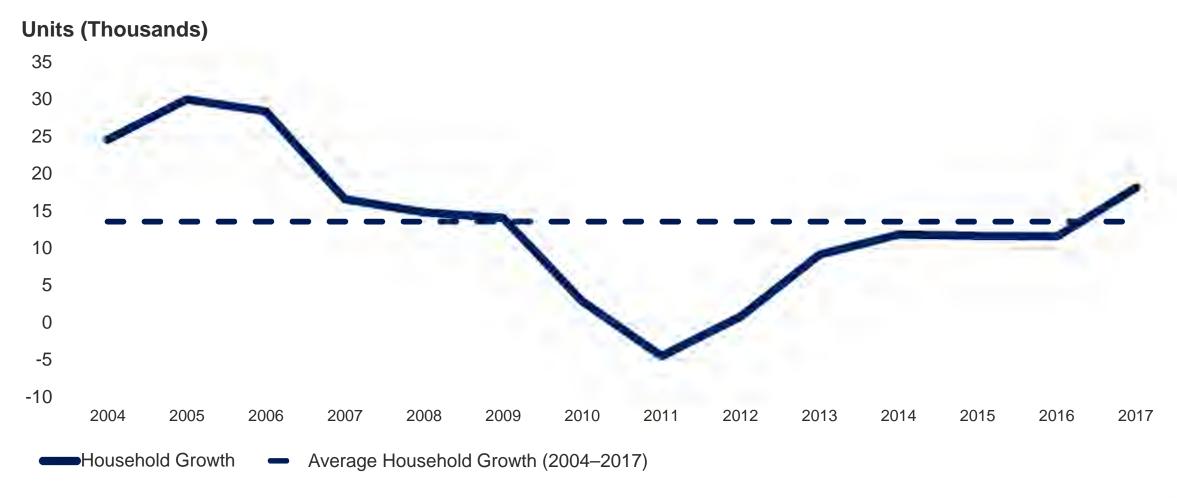
- We have not been building enough housing
- Demand for homeownership has returned
- Rental demand is down but markets tight
- Cost burdens down but affordability concerns remain as urgent as ever
- Aging boomers and millennials to support solid demand for the next decade







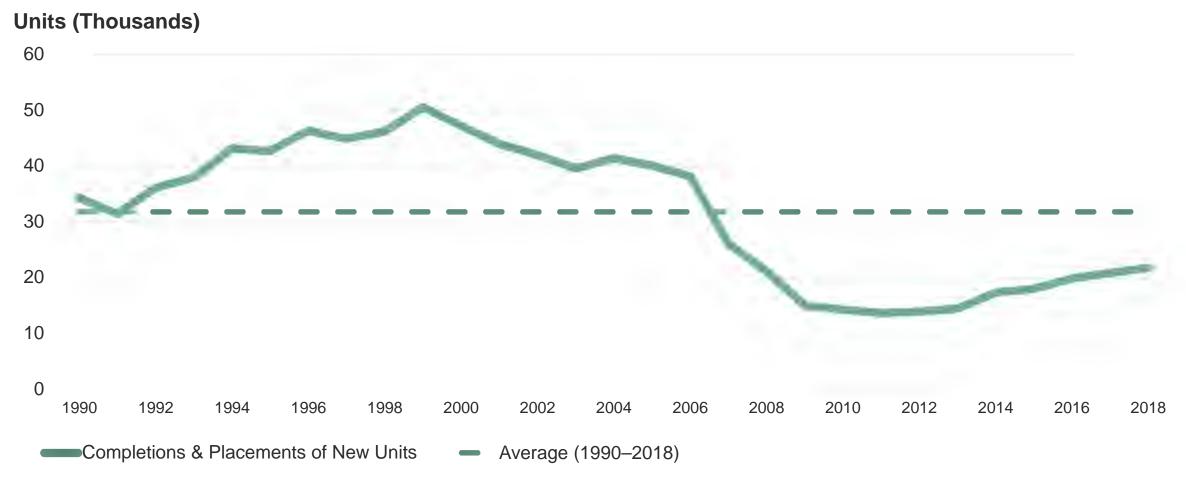
Household Growth Is Picking Back Up



Notes: Household growth data are three-year trailing averages. Source: JCHS tabulations of US Census Bureau, American Housing Survey 1-Year Estimates.



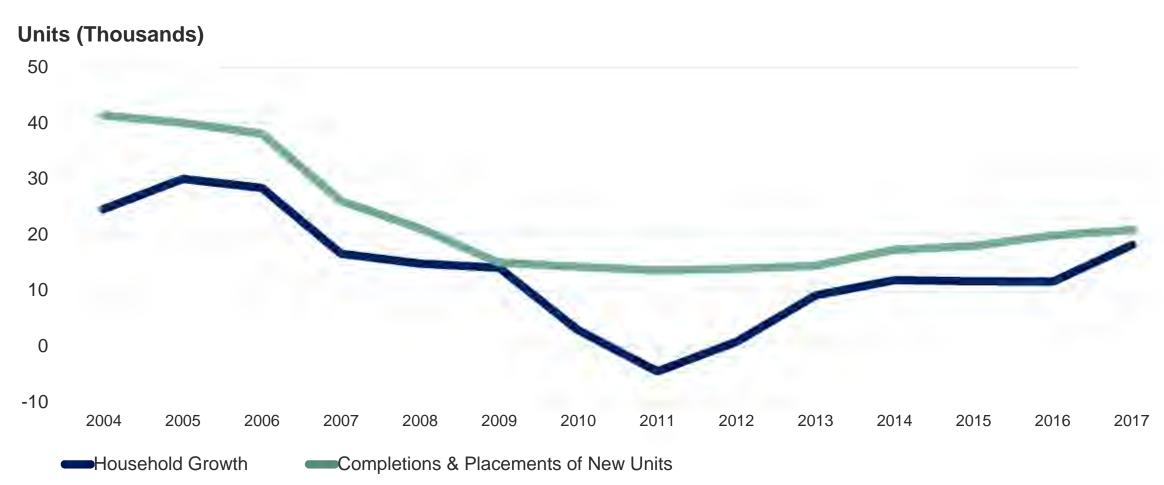
Housing Construction Remains Below Average



Notes: Placements refers to newly built mobile homes placed for residential use. Source: JCHS tabulations of Moody's Data Buffet.



Supply Isn't Quite Keeping Up With Household Growth



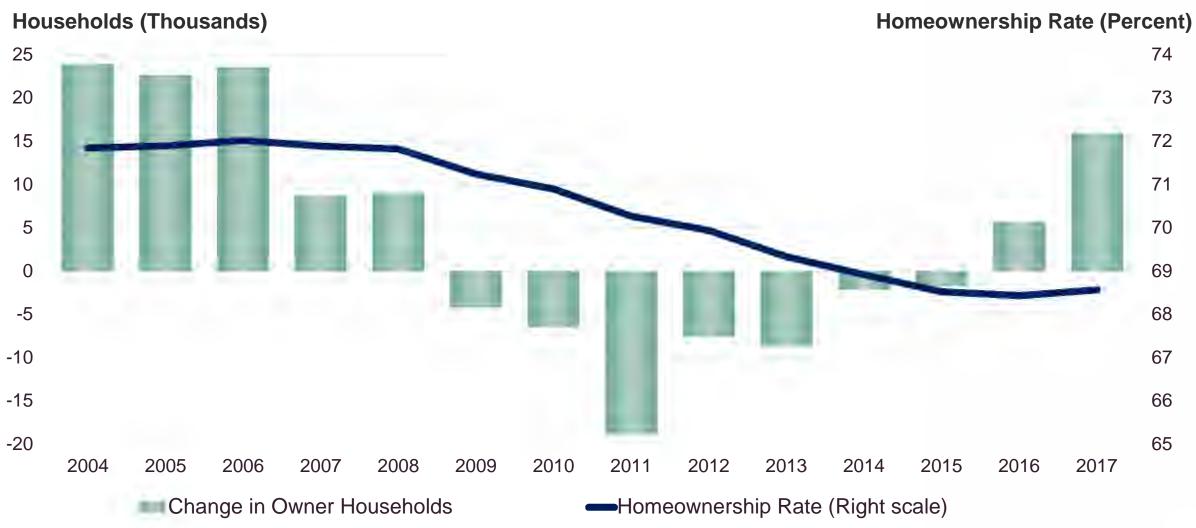
Notes: Household growth data are three-year trailing averages. Placements refers to newly built mobile homes placed for residential use.

Source: JCHS tabulations of US Census Bureau Housing Vacancy Survey, New Residential Construction data and US Census Bureau, American Community Survey 1-Year Estimates.





Homeownership is Slowly Rising



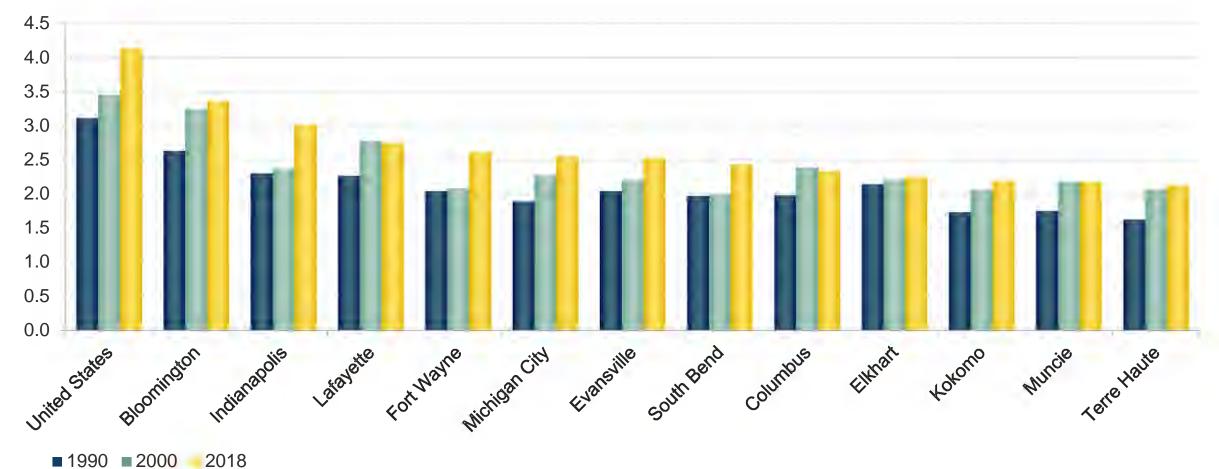
Note: Change in owner households is three-year trailing averages.

JCHS tabulations of US Census Bureau, American Community Survey 1-Year Estimates.



Home Prices Are Increasing Faster Than Incomes in Most Indiana Metros

Ratio of Median Home Price to Median Household Income

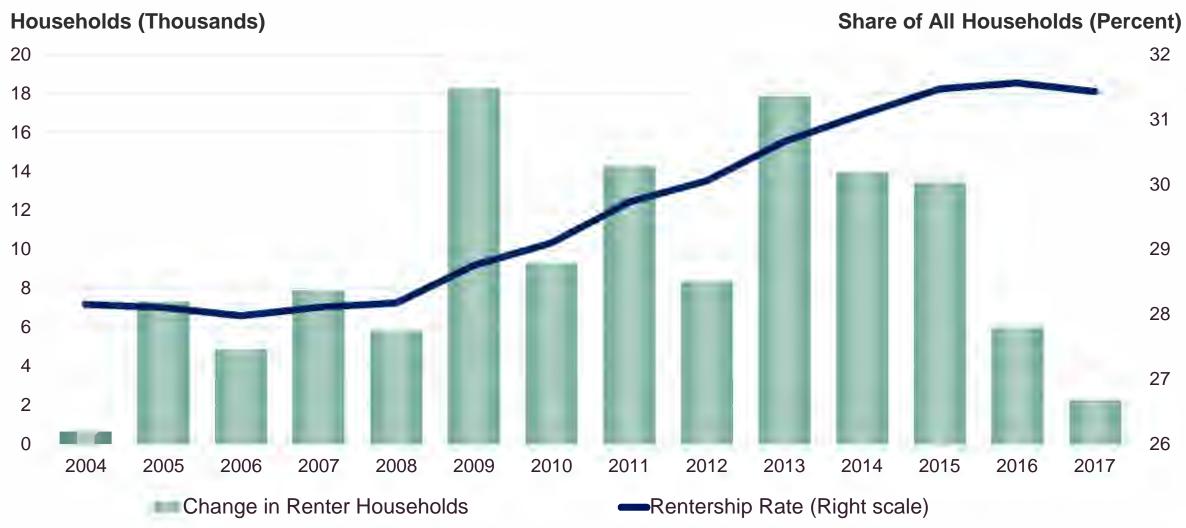


Note: Home prices are the median sale price of existing single-family homes and incomes are the median household income within markets. Source: JCHS tabulations of National Association of Realtors, Metropolitan Median Area Prices, and Moody's Analytics Forecasts.





Renter Household Growth is Slowing



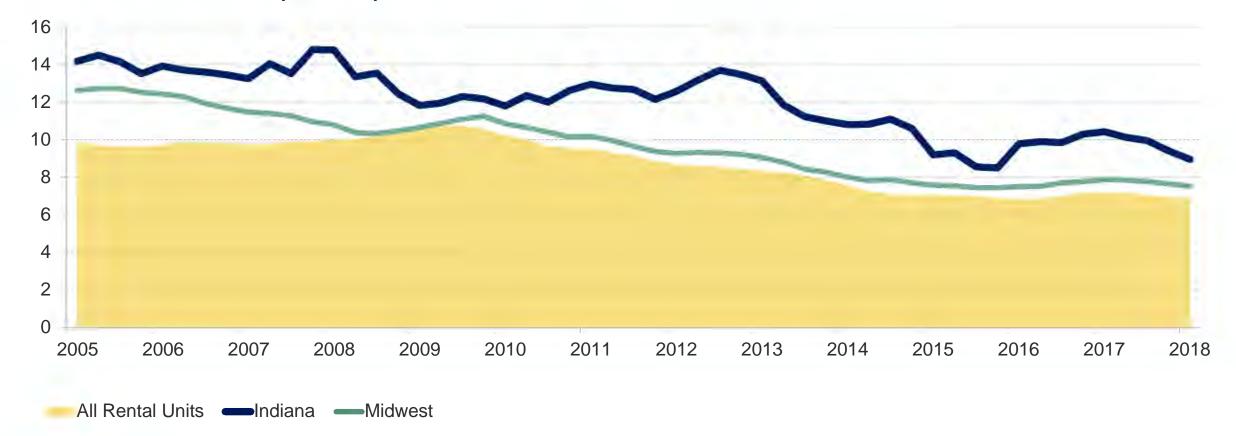
Note: Change in renter households is three-year trailing averages.

JCHS tabulations of US Census Bureau, American Community Survey 1-Year Estimates.



Rental Vacancy Rates in Indiana Are Falling

Share of Units Vacant (Percent)

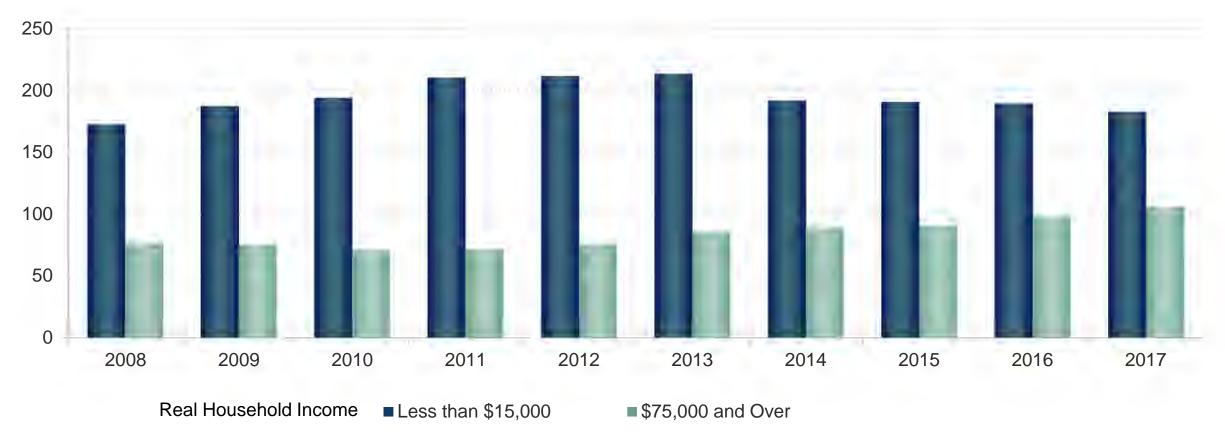


Notes: Vacancy rates are calculated as smoothed 4-quarter trailing average. Source: JCHS tabulations US Census Bureau, Housing Vacancy Surveys.



Higher-Income Households Have Boosted Rental Demand in Indiana

Households (Thousands)

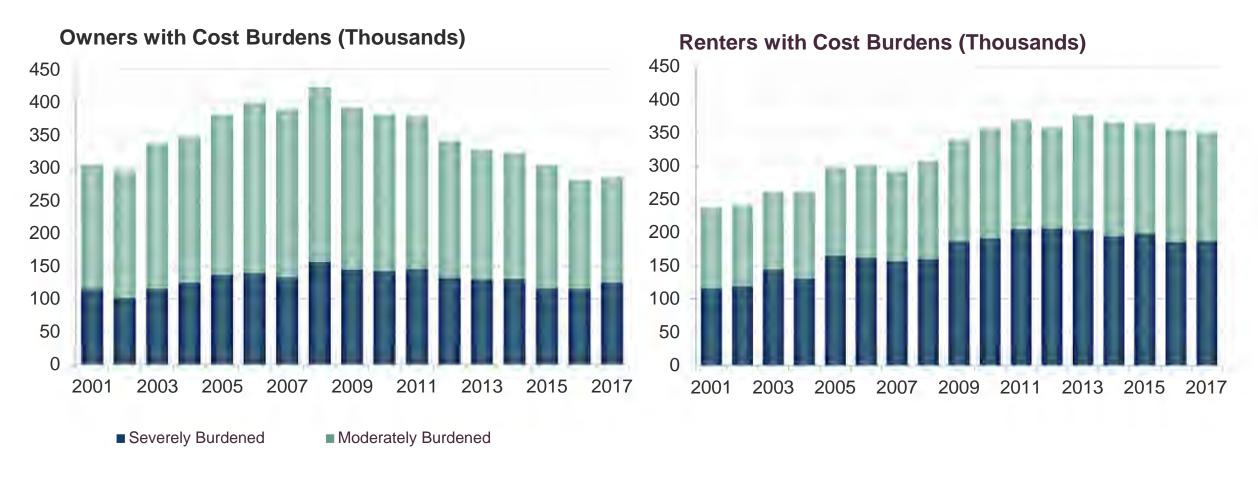


Notes: Income categories inflated using CPI-U for All items.
Source: JCHS tabulations of US Census Bureau, American Community Survey 1-Year Estimates.



Despite Top Line Improvements, Affordability Worsens for Modest-Income Renters and Remains Key Challenge for Low-Income Renters

Renter Burdens in Indiana Remain Close to the National Rate



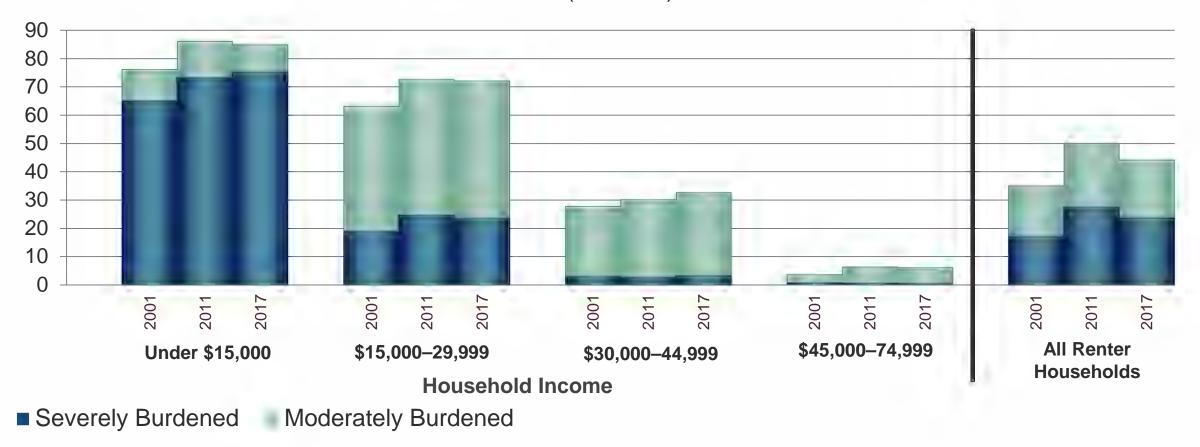
Notes: Cost-burdened (severely cost-burdened) households pay more than 30% (more than 50%) of their income on housing. Households with zero or negative income are assumed to have burdens, while households paying no cash rent are assumed to be without burdens.

Source: JCHS tabulations of US Census Bureau, American Community Survey 1-Year Estimates.



Cost Burdens Are Rising Slightly for Middle-Income Hoosiers

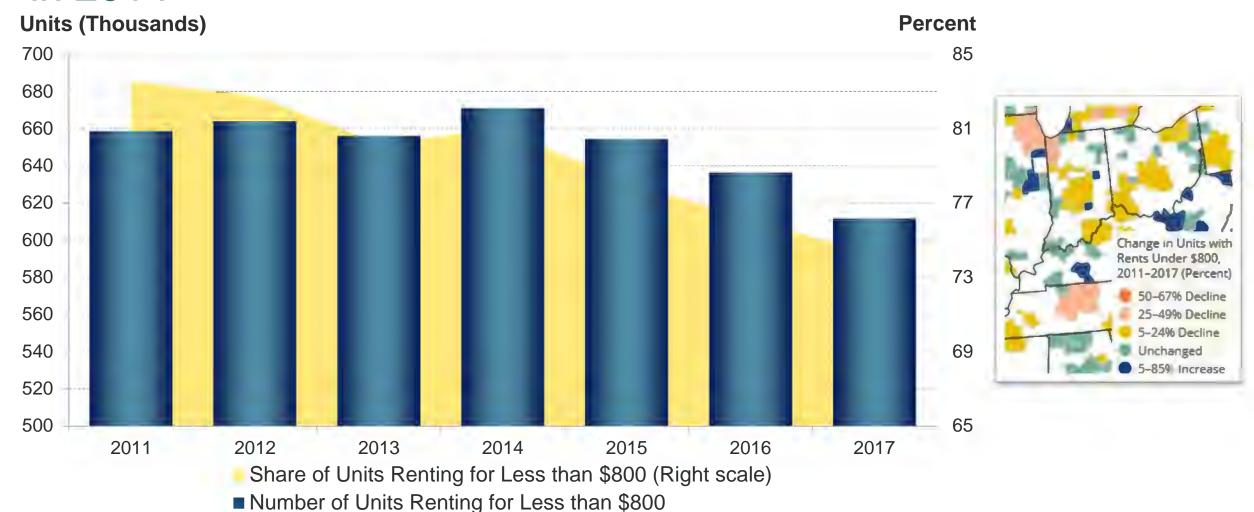
Share of Renter Households with Cost Burdens (Percent)



Notes: Household incomes are adjusted to 2017 dollars using the CPI-U for All Items. Moderately (severely) cost-burdened households pay more than 30% (more than 50%) of income for housing. Households with zero or negative income are assumed to have severe burdens, while households paying no cash rent are assumed to be without burdens. Source: JCHS tabulations of US Census Bureau, American Community Survey 1-Year Estimates.

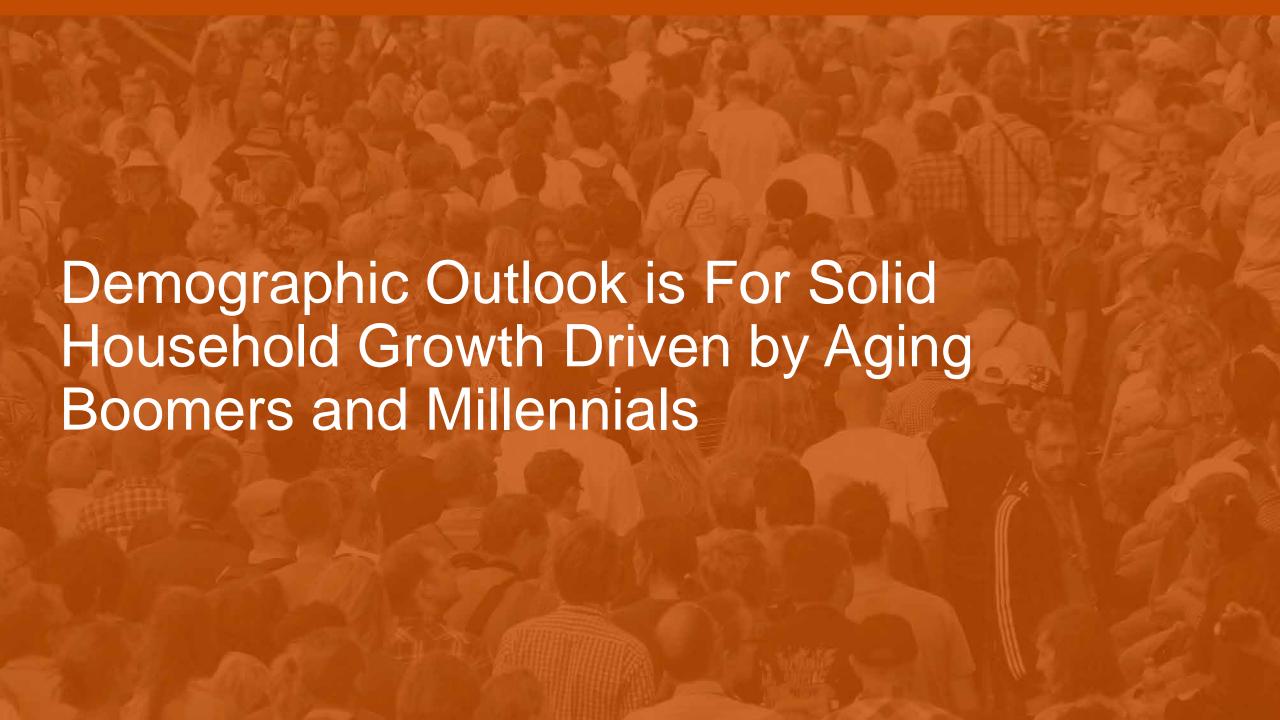


Indiana's Low-Rent Stock Declined Each Year From the Peak in 2014



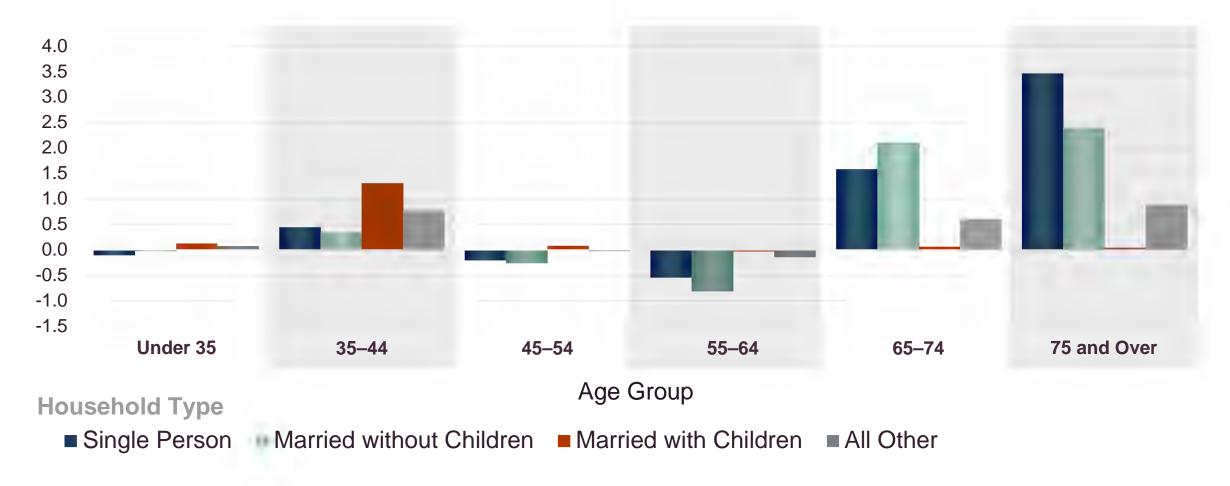
Note: Contract rents are adjusted to 2017 dollars using CPI-U for All Items Less Shelter. Source: JCHS tabulations of US Census Bureau, American Community Survey 1-Year Estimates.





The Fastest-Growing Household Types Will Be Older Single Persons and Empty-Nesters

Projected Change in Households, 2018–2028 (Millions)



Source: JCHS 2018 Household Projections.



